



**ADVERTISEMENT  
FOR  
POSITION OF MANAGER/ASSISTANT MANAGER – INDUSTRY COLLABORATION  
AT  
IIT MANDI IHUB AND HCI FOUNDATION  
A Section – 8 Company  
Location – IIT Mandi Campus**

**About IIT Mandi iHub and HCI Foundation: About iHub:** IIT Mandi iHub and HCI Foundation (iHub) is a section 8 company established under the National Mission on Interdisciplinary Cyber-Physical Systems (NM-ICPS). The focus area of IIT Mandi iHub is “**Human-Computer Interaction.**” The vision of the iHub is to be an internationally recognized hub that nurtures HCI research, enables technology translation for industry, and scales skill development. The four activities of IIT Mandi iHub are Research and Technology Development, Skill Development, Incubation & Acceleration, and Collaboration. For more information, visit [www.ihubiitmandi.in](http://www.ihubiitmandi.in)

**Position: Manager/Assistant Manager-Industry Collaboration**

**Key Responsibilities:**

- Identify and establish partnerships with industry stakeholders, including businesses, organizations, and government agencies, through addressal of business opportunities based on translation research to foster collaboration and support mutual goals.
- Negotiate terms and agreements with industry partners, ensuring that they align with the organization's objectives and benefit all parties involved.
- Serve as a liaison between the organization and industry partners, facilitating communication, resolving conflicts, and ensuring that both parties are informed and engaged throughout the collaboration process.
- Promote collaboration initiatives within the organization and externally, raising awareness of opportunities for industry engagement and encouraging participation from relevant stakeholders.
- Oversee collaborative projects and initiatives with industry partners, including planning, execution, and monitoring progress to ensure that objectives are met on time and within budget.
- Track and evaluate the performance of collaborative efforts, gathering feedback, analyzing outcomes, and making adjustments as needed to optimize results and enhance future collaborations.
- Ensure compliance with legal and regulatory requirements related to industry collaboration, including intellectual property rights, data privacy, and contractual obligations.
- Measure the impact of industry collaboration efforts, both qualitatively and quantitatively, and communicate the value generated to internal and external stakeholders to demonstrate the benefits of collaboration.

**Essential Qualifications:**

- The position requires a minimum bachelor’s degree in science, engineering, business, or any other relevant area with a minimum of 60 % marks (7 CGPA). A Master’s degree will be preferable.

Position	Qualification	Years of Experience
Manager	Bachelor’s Degree	10 Years
	Master’s Degree	7 Years

Assistant Manager	Bachelor's Degree	8 Years
	Master's Degree	5 Years

- Should have Technology/Digital Business/ HCI background/Understanding/Experience
- Experience in creating a cohort of mentors (tech and business), investors and having experience in exit strategies would be important.
- The position requires a clear focus on aligning with organizational goals and a business development attitude to communicate, present, assert and speak to all the ecosystem stakeholders involved.

#### Desirable Skills/Traits:

- Experience working with a non-profit organizations/Technology Enabled Centre/Incubation and Acceleration.
- Ability to take the initiative.
- Excellent managerial, collaboration, and networking skills with a proactive approach to work.
- Excellent interpersonal and communication skills and fluency in written and spoken English.
- Strong professional network
- Strong experience in working in teams, managing subordinates, and handling administration processes

**Remuneration: CTC ₹8,40,000 to ₹12,00,000 Per Annum**

**Link to Apply: <https://xt9iuy9fgg.typeform.com/to/G5PkfNTM>**

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#### Terms/Instructions:

1. *Only shortlisted candidates will be contacted/informed through email/phone.*
2. *IIT Mandi iHub and HCI Foundation reserves the right to fill up the post, not to fill up the position or cancel the advertisement in whole or part without assigning any reason. The company also reserves the right to limit the number of candidates to be called for written tests/or interviews. The decision of the company in this regard will be final.*
3. *Documentary evidence of all educational and professional qualifications will be required to be produced when specified.*
4. *The company can verify the antecedents or documents submitted by a candidate before the appointment, at the time of appointment, or during the tenure of the service. In case it is detected that the documents submitted by the candidates are fake or the candidate has clandestine antecedents/background and has suppressed the said information, then their services shall be terminated.*
5. *If it is found later that any information given in the application is incorrect/false, the candidature/ appointment is liable to be cancelled/terminated.*
6. ***The applications will be considered till the post is filled.***

**Contact us:** IIT Mandi iHub and HCI Foundation, IIT Mandi, North Campus, Kamand, District Mandi, Himachal Pradesh 175005

**Email:** [hr@ihubiitmandi.in](mailto:hr@ihubiitmandi.in)

**Website:** [www.ihubiitmandi.in](http://www.ihubiitmandi.in)

*Note: All applications should be routed through the application link provided for each position in the advertisement. Email us only in case of questions.*